

SULIT



BAHAGIAN PEPERIKSAAN DAN PENILAIAN
JABATAN PENDIDIKAN POLITEKNIK
KEMENTERIAN PENDIDIKAN TINGGI

JABATAN PERDAGANGAN

PEPERIKSAAN AKHIR

SESI DISEMBER 2015

DPP 3013: EXPORT & IMPORT PRACTICES

TARIKH : 8 APRIL 2016

MASA : 8.30 AM - 10.30 AM (2 JAM)

Kertas ini mengandungi **LAPAN (8)** halaman bercetak.

Bahagian A: Objektif (25 soalan)

Bahagian B: Esei (3 soalan)

Dokumen sokongan yang disertakan : Kertas Graf, Formula dsb / Tiada

JANGAN BUKA KERTAS SOALAN INI SEHINGGA DIARAHKAN

(CLO yang tertera hanya sebagai rujukan)

SULIT

SECTION A : 25 MARKS**INSTRUCTION:**

This section consists of **TWENTY FIVE (25)** objective questions. Mark your answers in the OMR form provided.

- CLO1
C1
1. Which of the following is **NOT TRUE** about import activities?
- A. Import can be defined as buying goods abroad of a country
 - B. Buying materials from outside of a country involved two currencies
 - C. One of the factors should be considered by importer is reputation of the country of trading partner
 - D. Domestic import is buying goods between states
- CLO1
C1
2. Which statement is one of the contributions of export and import?
- A. To expand sales and market
 - B. To acquire resources
 - C. To increase job opportunities
 - D. To increase national income
- CLO1
C1
3. Which agency is responsible as a consultant in the importing country with a fixed salary paid by the exporter?
- A. Del Credere
 - B. Salaried Agent
 - C. Stockist Agency
 - D. Export & Import Management Agency
- CLO1
C1
4. Which agency earns income from the rental of heavy machinery space in importing country?
- A. Shipbroker
 - B. Concessionaries
 - C. Freight Forwarder
 - D. Consignment Stockist

- CLO 1
C1
5. Which of the following is a function of Haulage and transportation company?
- Agent is responsible in managing exporter merchandise by land either from factory to the port or directly to the final destination.
 - Agent will collect the outstanding balance of the exporter and he will also bear the risk of arrears prior to exporter
 - Agent provides service after sales to client on behalf of the producer.
 - Agent arranges the meeting between two parties who has similar interest in shipping of goods by vessel.
- CLO1
C2
6. Which of the following is the type of contract documentation?
- Trade Invoice
 - Consular Invoice
 - Certificate of Origin
 - Letter of Credit
- CLO1
C2
7. Which document is used to apply by exporter before delivery carried out?
- Export Permit
 - ATA Carnet
 - Certificate of origin
 - Trade document
- CLO1
C2
8. Which type of bill of lading is known as document title?
- Straight bill of lading
 - Order bill of lading
 - Onboard bill of lading
 - Claused bill of lading
- i and ii only
 - i and iii only
 - ii and iii only
 - ii and iv only
- CLO1
C2
9. Letter of credit is also known as _____.
- Documentary Credit
 - Cheque
 - Bank Draft
 - Telegram

- CLO1
C2
10. Which of the following is categorized as Contract documents?
- Commercial Invoice
 - Custom form 5B
 - Bill of lading
 - Health certificate
- CLO1
C2
11. Which category of document is for packing and weight list?
- Import licenses document
 - Trade document
 - Contract document
 - Official Document
- CLO1
C2
12. Unclean bill of lading is also known as _____?
- On deck bill of lading
 - House bill of lading
 - Claused bill of lading
 - Third party bill of lading
- CLO1
C2
13. This document allows goods into the country without paying taxes. The document refers to?
- Consignment Note
 - Letter of credit
 - Proforma invoice
 - ATA Carnet
- CLO2
C2
14. Which of the following is **TRUE** about the meaning of INCOTERMS?
- International Commercial Term
 - International Commerce Term
 - International Chamber of Commercial Terms
 - International Chamber of Commerce Term
- CLO2
C2
15. Below are the importance of INCOTERMS **EXCEPT**?
- To know the fee charge
 - To set a reasonable price
 - To know the responsibility of both party
 - To set the party which may breach the contract agreement

- CLO2
C2
- 16 The following are C Term **EXCEPT**
- CIP
 - CFR
 - CPT
 - CFT
- CLO2
C2
- 17 The exporters are responsible to send good at importer's location at all cost and charge beared by the exporter. It refers to _____?
- DES
 - DDU
 - DDP
 - DEU
- CLO2
C2
- 18 Unclean bill of lading is also known as _____?
- On deck bill of lading
 - House bill of lading
 - Claused bill of lading
 - Third party bill of lading
- CLO2
C2
- 19 DDP incoterm stand for:
- Delivery Duty Paid
 - Delivery Duty at Place
 - Delivery Duty at Point
 - Delivery Duty at Port
- CLO2
C2
- 20 What to address the 'person to whom the goods are shipped to?
- The consignor
 - The carrier
 - The supplier
 - The consignee

- CLO2
C3
21. Which of the following are **CORRECT** procedures in customs preparation?
- Registration
 - Tax calculation
 - Documentation checking
 - Goods checking
- i, ii, iii and iv
 - i, iii, ii and iv
 - iii, ii, i and iv
 - iv, ii, iii and i
- CLO2
C3
22. Bringing the good for the certain duration of period known as _____.
- Retainer
 - Consessionaries
 - Temporary Import
 - Del credere
- CLO2
C3
23. What is the second last step of customs procedure?
- Tax Calculation
 - Good Checking
 - Documentation Checking
 - Tax Payment
- CLO2
C3
24. The words of "EDI" is acronym to _____.
- Electronic Data International
 - Electronic Data Intergrated
 - Electronic Data Interchange
 - Electronic Data Intercountry
- CLO2
C3
25. Which of the following is **TRUE** about Temporary Import?
- Import for temporary period without a duties charges
 - Import for temporary period with a duties charges
 - Import for temporary period without any mortgage
 - Import for temporary period with any mortgage

SECTION B : 75 MARKS**INSTRUCTION:**

This section consists of **THREE (3)** essay questions. Answer **ALL** questions.

QUESTION 1CLO1
C1

- a) Export industry is an important activity for the country as this sector contributes more revenue to the country either in terms of taxes and also help develop the country through commercial interactions. Identify **FIVE (5)** importance of export and import to our country.

[10 marks]

CLO1
C1

- b) Explain briefly the usage of each customs forms below.

- i. Customs form No. 1
- ii. Customs form No. 2
- iii. Customs form No. 3
- iv. Customs form No. 8
- v. Customs form No. 9

[15 marks]

QUESTION 2CLO2
C2

- a) Describe the following term:

- i. E-term
- ii. F-term

[10 marks]

CLO2
C3

- b) Explain the following system

- i. EDI system
- ii. Temporary Import
- iii. ATA Carnet

[15 marks]

QUESTION 3CLO3
C3

- a) Explain any **FIVE (5)** challenge areas of exporting.

[10 marks]

CLO3
C4

- b) Describe the function of the agencies involved in supporting export and import activities:

- i. MATRADE
- ii. MIDA
- iii. SME CORP

[15 marks]

SOALAN TAMAT