

**SULIT**



**BAHAGIAN PEPERIKSAAN DAN PENILAIAN  
JABATAN PENDIDIKAN POLITEKNIK DAN KOLEJ KOMUNITI  
KEMENTERIAN PENGAJIAN TINGGI**

**JABATAN PERDAGANGAN**

**PENILAIAN ALTERNATIF**

**SESI DIS 2020**

**DPP30033 : EXPORT AND IMPORT PRACTICES**

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**NAMA PENYELARAS KURSUS : NORFAIZAH BINTI ABAS**

**KAEDAH PENILAIAN : ONLINE TEST**

**JENIS PENILAIAN : ANEKA PILIHAN (10 SOALAN)  
ESEI BERSTRUKTUR (1 SOALAN)**

**TARIKH PENILAIAN : 9 JULAI 2021**

**TEMPOH PENILAIAN : 50 MINIT**

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**LARANGAN TERHADAP PLAGIARISM (AKTA 174)  
PELAJAR TIDAK BOLEH MEMPLAGIAT APA-APA IDEA, PENULISAN, DATA  
ATAU CIPTAAN ORANG LAIN. PLAGIAT ADALAH SALAH SATU  
PENYELEWENGAN AKADEMIK. SEKIRANYA PELAJAR DIBUKTIKAN  
MELAKUKAN PLAGIARISM, PENILAIAN BAGI KURSUS BERKENAAN AKAN  
DIMANSUHKAN DAN DIBERI GRED F DENGAN NILAI MATA 0.**

**(RUJUK BUKU ARAHAN-ARAHAN PEPERIKSAAN DAN KAEDAH PENILAIAN (Diploma) EDISI 6, JUN 2019,  
KLAUSA 17.3)**

**SECTION A : 20 MARKS****INSTRUCTION:**

This section consists of **TEN (10)** objective questions. Write your answers in the answer sheet form provided.

CLO2  
C3

1. Examine which one is a group of INCOTERMS 2020
  - A. EXW, FOR, FAS, FOB, CFR, CIF, EXQ, EXS
  - B. EXW, FAC, FOB, CFR, CIF, CPT, CIP, DAF, DES, DEQ, DDU, DDP
  - C. EXW, FCA, FAS, FOB, CFR, CIF, CPT, CIP, DAP, DPU, DDP
  - D. EXW, FCA, FAS, FOB, CFR, CIF, CPT, CIP, DAP, DAT, DDP
  
2. Examine which INCOTERM 2020 is related with the informations given:

- The seller making the goods available at its premises or other named places
  - The buyer responsible for clearing the goods for export.
  - The buyer responsible for loading the goods for on the collecting vehicle.
  - The buyer is is responsible for all costs and risks involved in taking the goods from the seller's premises.

  - A. DAP
  - B. DDP
  - C. EXW
  - D. CIF
  
3. Under CPT, the seller arranges and pays for the main carriage to a named place/ port of destination. During the process, expose **TWO (2)** critical points of CPT that will happen during the exporting
  - i. The risk of loss or damage to the goods passes from seller to the buyer when the goods are handed over the carrier. Not when they reach the place of destination.
  - ii. The seller has the obligation to clear the goods for import, pay any import duty and carry out any import customs formalities.
  - iii. If several carriers are used for the carriage, and the parties do not agree on the specific delivery point, then the risk for loss or damage to the goods transfer when they are delivered to the first carrier.
  - iv. Risk transfer from the seller to the buyer when the goods arrived at port of departure.
  - A. i and ii
  - B. i and iii
  - C. ii and iv
  - D. iii and iv

4. Using the information given below, the following criteria shows which group of INCOTERMS 2020?

No.	Services	Responsibilities of paying (Exporter / Importer)
1.	Export packing	Exporter
2.	Loading Charges	Exporter
3.	Delivery to Port Place	Exporter
4.	Export Duty and Taxes	Exporter
5.	Origin Terminal Charges	Importer
6.	Loading On Carriage	Importer
7.	Carriage Charges	Importer
8.	Insurance	Importer
9.	Destination Terminal Charges	Importer
10.	Delivery to Destination	Importer
11.	Impot Duty and Taxes	Importer

- A. FCA
- B. FOB
- C. FAS
- D. FSA

5. Using the information given below, the following criteria shows which group of INCOTERMS 2020?

- The seller bears all costs to the destination port (including international transport) however, risk transfer will be made once the goods are loaded on the means of transport.
- Where the seller has to contract for carriage but does not assume the risk of loss of or damage to the goods or additional costs due to events occurring after shipment and dispatch.
- These are shipment contracts with the destination point named, and carriage paid by the seller.

- A. It describes Group C terms
- B. It describes Group D terms
- C. It describes Group E terms
- D. It describes Group F terms

6. Using the information given below, the following criteria shows which group of INCOTERMS 2020?

No.	Services	Responsibilities of paying (Exporter / Importer)
1.	Export packing	Exporter
2.	Loading Charges	Exporter
3.	Delivery to Port Place	Exporter
4.	Export Duty and Taxes	Exporter
5.	Origin Terminal Charges	Exporter
6.	Loading On Carriage	Exporter
7.	Carriage Charges	Exporter
8.	Insurance	Exporter
9.	Destination Terminal Charges	Exporter
10.	Delivery to Destination	Exporter
11.	Impot Duty and Taxes	Exporter

- A. DPU  
 B. DAP  
 C. DDP  
 D. DAT
7. Acquire the right arrangement of the FAS term if you are responsible as a seller in the contract.
- The buyer bears all responsibility for costs and risks of loss or damage to the good, once the seller has delivered the goods alongside the vessel.
  - The seller delivers the goods alongside the vessel nominated by the buyer at the named port of shipment.
  - The seller undertakes to place the goods alongside the ship nominated by the buyer at a named port of shipment
  - The seller delivers the goods after do all the clearance for export.
- A. iii, ii, iv, i  
 B. i, ii, iii, iv  
 C. ii, iii, iv, i  
 D. i, iii, ii, iv

8. As a freight forwarder, you are alert with the condition if FOB become inappropriate when the goods are handed over the carrier before they are loaded on board of the vessel, such as containerized goods that are typically delivered to a terminal. In this situation, derive an advice to your client.
- Cancel the contract
  - Choose other modes of transport
  - The FCA term should be used.
  - The FAS term should be used
9. Examine which INCOTERMS 2020 is related with the information given:

- Carriage of to be arranged by the seller
- Risk transfer from the seller to the buyer when the goods are placed at the disposal of the buyer, cleared for import but no unloaded from the arriving means of transport at the named place of destination.
- Cost transfer from the seller to the buyer when the goods are placed at the disposal of the buyer, cleared for import but no unloaded from the arriving means of transport at the name place of destination.

- DAP
  - DDP
  - CFR
  - CIF
10. Using the information given below, the following criteria shows which group of INCOTERMS 2020?

No.	Services	Responsibilities of paying (Exporter / Importer)
1.	Export packing	Exporter
2.	Loading Charges	Exporter
3.	Delivery to Port Place	Exporter
4.	Export Duty and Taxes	Exporter
5.	Origin Terminal Charges	Exporter
6.	Loading On Carriage	Exporter
7.	Carriage Charges	Exporter
8.	Insurance	Exporter
9.	Destination Terminal Charges	Importer
10.	Delivery to Destination	Importer
11.	Impot Duty and Taxes	Importer

- CPT
- CIP
- CPU
- CIF

**SECTION B : 25 MARKS****INSTRUCTION:**

This section consists of **ONE (1)** essay questions. Answer **ALL** questions.

CLO2  
C3

**QUESTION 1**

US Manufacturer sells USD\$500,00.00 of electrical appliances to a buyer in Japan on Terms Free Alongside Ship (FAS). Buyer put down 30% deposit for the purchase. Then the buyer hires A.L.S. Freight Management from Louisiana to move the goods to Port of Tacoma. A.L.S. Freight Management hires Dupré Logistics who subs the move to First Class Trucking Corp. Shipment moves from Louisiana to First Class Trucking Corp. in Tacoma, Washington. Next day, First Class Trucking Corp. delivered the good alongside the vessel name Hapag-Lloyd at Port of Tacoma. Before the voyage, the vessel sunk near the wharf. Buyer is responsible for the risks but unfortunately, he did not purchase the shipment insurance and the vessel had technical failure before the departure.

(a) With the aid of the diagram, show the scenario of the situation given.

[15 marks]

(b) Write your advice to seller and buyer that are related to this scenario. [10 marks]

**SOALAN TAMAT**